



**Bill Shattuck, CCIM, CBI**  
Qualifying Broker  
Business Broker

### SCOPE OF SERVICE EXPERIENCE

Specialties: Multi-Family, Investment, Retail Leasing, Businesses

### EDUCATION

Bill attended Western State College and Colorado State University from 1974-1978 majoring in Business Administration, Marketing and Operations with a minor in Construction Management and Architecture. He is a Designee with CCIM and CBI.

### SIGNIFICANT TRANSACTIONS

- Negotiated land lease in Deming, NM with Walgreens and the City of Deming.
- Negotiated sale of \$2.9 million apartment complex in Alamogordo, NM.
- Negotiated sale of \$5 million medical building in Deming, NM.
- Negotiated sale of Las Cruces Tower (10 story building in downtown).
- Negotiated sale of \$2.5 million- Best Western Motel in Clayton, NM.
- Recent Business Sales: Two Wendy's Restaurants in Southern, NM, and Three County Title Company Business Southern, NM and Liquor License/Nightclub, Las Cruces, NM; Nine Gas Station in Silver City

### BACKGROUND & EXPERIENCE

Purchased \$1.6 million in assets of Western Furniture/Western Realty and managed staff of 18 during transition. Owned and operated a retail business for 18 years with average annual sales of \$1.2 million in Deming, NM. Started and led WestStar Escrow in San Diego County which grew to two prominent escrow offices in 2 years. Developed and implemented the formation of Zero Investment and Escrow Company in Albuquerque, NM, to one of the leading companies in the industry.

### PROFESSIONAL AFFILIATIONS & DESIGNATIONS

CCIM - Certified Commercial Investment Member, Designee  
CBI - Certified Business Intermediary, Designee  
National Association of Realtors  
Commercial Association of Realtors of New Mexico

Previously:

Dona Ana County Planning and Zoning Board  
City of Deming, Former Mayor Pro Tem  
Planning and Zoning Commission, Chairman  
Extra Territorial Authority Board, Deming, NM Chairman  
Deming Soil and Water Conservation District, Vice Chairman  
Chamber of Commerce, President  
New Mexico Escrow Association, Vice President



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